# Silvia Mosquera González

# **Main Education & Training**

IESE Business School, University of Navarra PDG, General Management Programme (2010)

APICS - Educational Society for Resource Management CPIM, Certified in Production and Inventory Management (2001 - 2002)

Santiago de Compostela University Bachelor of Science in Chemical Engineering (1994 - 1999)

## **Executive Profile**

Extensive experience in the airline industry as well as in business consulting. Exceptional analytical skills, expertise in project management, team management and reaching objectives

Specialties: Network Planning, Revenue Management, Sales, Marketing, e/m Commerce

### Languages

Spanish (native)

English (advanced)

### **Professional Experience**

**Avianca**, Bogotá Chief Commercial Officer (2019 - 2021)

**Avianca**, Bogotá Executive Vice President Sales, Marketing & Revenues (2016 - 2019)

**Iberia Express**, Madrid Chief Commercial Officer (2012 - 2016)

Vueling, Barcelona Strategy, Network Planning and Revenue Management Director (2009 - 2012)

**ClickAir**, Barcelona Strategy, Network Planning and Revenue Management Director (2006 - 2009)

ACCENTURE Business Consulting, Madrid Manager, Supply Chain / Travel & Service Organization (2005 -2006)

**ACCENTURE Business Consulting**, Madrid Business Consultant, Supply Chain (2001 - 2005)

ACCENTURE Business Consulting, Madrid Business Analyst (1999 - 2001)

Avianca Express Advisory President of the Board (2019)

Viajes Exito Advisory Board Member (2017 - present)

**OneLink** Advisory Board Member (2017 - 2018)