Overview of Onboarding and Enablement for Ariba Network
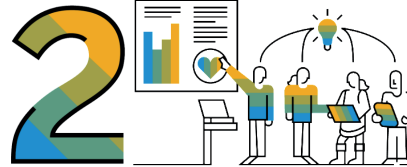
What is Supplier Enablement all about?

Supplier Enablement is all about establishing a simple and repeatable process to:

Onboard suppliers
to Ariba Network

Suppliers will onboard via:
• Standard onboarding
• Enterprise onboarding

Onboard suppliers
to Ariba Network

Support includes:
• Supplier-managed contracts or catalogs
• Supplier integrations
• Mobile App
• Mobile App
• Portal Transaction Education

Standard Onboarding vs Enterprise Onboarding

There are two potential methods to consider for onboarding suppliers:

- Standard onboarding – done at the point of transaction with the supplier
- Enterprise onboarding – must be done in advance and proactively managed

Onboarding will lead to the supplier either creating a new account or leveraging and existing account that will be linked to you as a buyer. There are many factors to consider when determining which method is most appropriate for your organization and for each supplier. Later in the explore phase, we'll dive into these details to determine a strategy and plan for the suppliers in scope.

Standard Account Demo
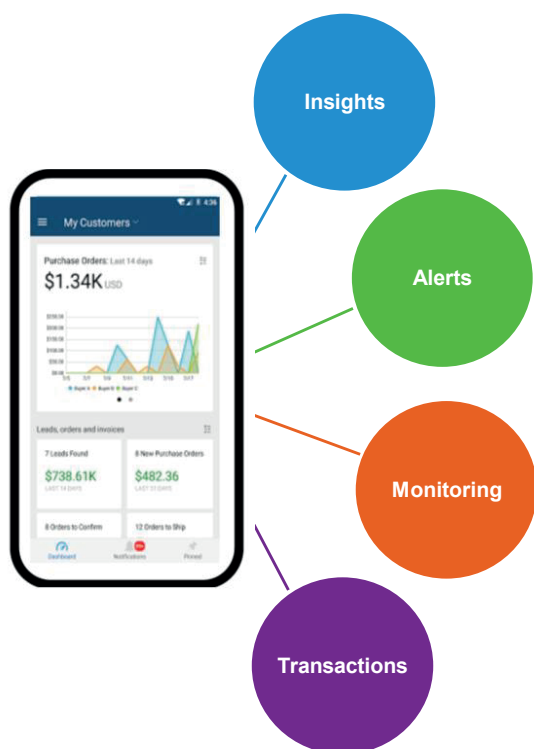Enterprise Account Demo

Supplier Account Types

	A STANDARD ACCOUNT	B ENTERPRISE ACCOUNT	
		PORTAL USAGE	INTEGRATION
Process Impact	✓ Manual Process ✓ Supplier Mobile App	✓ Manual Process ✓ Supplier Mobile App	✓ Semi-Automated to Fully-Automated Process
Orders and Invoices	✓ Respond to emailed orders using order confirmations, invoices, etc.	✓ Skip the emails and leverage a central inbox/outbox to receive and manage orders and invoices all on Ariba Network.	✓ Seamless and touchless customer orders and invoices.
Transacting Methods	✓ PO Flip ✓ Mobile App	✓ PO Flip ✓ Mobile App ✓ Catalog Enablement (CIF)	✓ CSV Upload or PDF Invoicing (semi-automated) ✓ Catalog Enablement (PunchOut) ✓ SAP Ariba Cloud Integration Gateway
Legal Archive		✓ Long-term invoice archiving for global compliance	✓ Long-term invoice archiving for global compliance
Reporting		✓ Get reports to track transactions and sales activities	✓ Get reports to track transactions and sales activities
Support	✓ Help Center	✓ Help Center, phone, chat, and webform	✓ Help Center, phone, chat, and webform
Cost	Free	May be subject to Transaction/ Subscription Fees based on usage	Transaction/ Subscription Fees starting at Silver Level based on usage + internal resources
SELLING			
Ariba Discovery	✓ Join our business matchmaking service to get high quality sales leads. Fees may apply.		
Sourcing, Contract Management	✓ Get invited to RFx, Auctions and other events. No fees apply.		

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For more information and quick tutorials on Standard Accounts, click on this link. Choose your preferred language at the top of the page.

Supplier Mobile App

Business Insights
PO trending
Invoice aging
PO and invoices by customer

Real-Time Alerts
View network activity
Receive push alerts for business critical events

Monitor Key Activity
View PO and invoice information
Search for PO and invoices using HANA

Work on-the-go
Confirm PO
Pin important documents for later

More information on the Mobile App!

ARIBA NETWORK CATALOGS

What is an Ariba Catalog?
An organized, descriptive, aggregated list of goods and services available to potential buyers in a hierarchical structure with a unified interface. There are two types of supplier-managed catalogs:

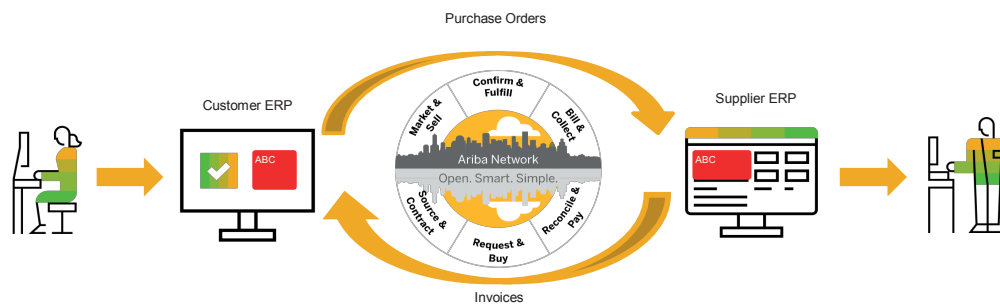Static

PunchOut

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ARIBA NETWORK INTEGRATION

What is a supplier integration?
Connecting a supplier's ERP to the Ariba Network via an electronic method to transact via a touchless process (e.g. cXML, EDI, CSV, PIDX, etc).

Why integrate?
Electronic communication is faster, more accurate, more repeatable, less expensive and improves both supplier and customer satisfaction.